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## Accommodation Industry

This List (made up from the central Incnet database) is comprised of decision makers within Australia's hotel and resort industry. The file targets the top end of the accommodation industry. Establishments such as 4 and 5 star hotels, weekend retreats and resorts are listed. Overall over 800 establishments have been listed.

Contacts on the list have been meticulously researched to determine their position. Each contact listed is the decision maker and responsible for the smooth running of their area of responsibility. Hard to reach individuals such as the Head Chef and Food & Beverage Managers are able to be targeted.

All records are personalised including salutation, first name, surname and business title.

LIST DETAILS	
Quantity	3,197
Selections	State Postcode Number of Beds Establishment Hotel/Resort Weekend Retreat Job Function
PRICING	
Minimum Order	2,000
Deliverability	98%
Lead Time	3 days
Notes	Job functions; Chief Executive Officers, Marketing Managers, Human Resource, Managers, financial Directors/Controllers, National Sales Managers, Quality Assurance, EDP Managers, Secretaries & Personal Assistants, customer Service Managers, Divisional General Managers, Head Chef, Food & Beverage Manager.
Terms & Conditions	List rental costs cover one time usage only. All data is seeded with dummy names to detect unauthorized use and copying in any form is prohibited. Two sample mailing packages will be required for approval by owner.  We require a signed copy of our list rental agreement and order form prior to any order being processed.  Payment is required on delivery of data unless arranged otherwise. 10% GST applies to all Australian Companies.

**The List Group** - Direct Marketing List Management & Brokerage

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