

## Australian Property Whos Who

The property Who's Who is Australia's most definitive guide to the leading industry names in property. The list is comprised of key players involved in Australian commercial, industrial and residential development projects.

The Property Who's Who has long been established as the publication that monitors changes within the Australian property industry, and is Australia's most definitive guide to the leading industry names in property.

Every year new contacts for the list are established using newspapers, directories and property publications. All contacts on the list, both existing and prospective, are then contacted personally by a team of experienced tele researchers to establish if details are correct.

Thorough research ensures that by using the list you will reach the right person, first time and every time. This is a fully personalised list targeting key personnel responsible for key decisions and business developments.

All records are at business address. 99% of the records have phone numbers and 96% have fax numbers.

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**::Quantity** 20038

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**::Selections** State  
Postcode  
Company Size  
Category and/or Speciality  
Gender

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**::Pricing**

**Rental** Mailing: \$295.00 per 1000 records  
Telemarketing Data: \$325.00 per 1000 records  
Mailing and Telemarketing data: \$525.00 per 1000 records  
Fax Broadcast data: \$295.00 per 1000 records

**Set Up Fee** \$325.00

**Delivery Fee**

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**::Minimum Order** 3000 records

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**::Deliverability** 98%

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**::Lead Time** 3 days processing

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::Notes

Company Sizes;  
1-20, 21-50, 51-100, 101+

Caterories/Specialities;  
Architects:- Commercial, Education, Environment, Health, Hotel and  
Leisure, Industrial, Landscape, Residential, Retail, Institutional, Municipal,  
other

Architectural Illustrators

Contruction Services:- Design & Construction, Project Managers

Consultants:- Building, Management, Marketing, Property, Technical, Other

Engineers:- Structural, Mechanical, Civil, Electrical, Hydraulic, Fire, Lifts,  
Consulting, Traffic, Marine, Geotechnical, Acoustic

Financial Services:- Merchant, Investment & Special, Financiers, Mortgage

Government Departments

Interior Designers

Local Council Officers

Major Lessees:- Companies in this section lease major amounts of property  
in Australia. For example, Angus & Robertson, Baker's Delight, Sportsgirl.

Media Contacts:- Magazines

Media Contacts:- Newspapers

Property Developers & Investors:- Commercial, Retail, Industrial, Major  
Residential, Hotel & Leisure, Residential Land Development, Other

Property Managers

Real Estate Agents/Valuers

Solicitors

Surveyors:- Quantity, Consulting, Land

Town/Urban Planners

Local Council Officers:- Personalised to Community, Chief Executive  
Officer, Business Development, Engineering, Building, Planning,  
Environmental, General Manager

Speciality - i.e. Commercial, Residential

Number of Employees Available for 67% of the list

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**::Terms & Conditions**

List rental costs cover one time usage only. All data is seeded with dummy names to detect unauthorized use and copying in any form is prohibited. Two sample mailing packages will be required for approval by owner.

We require a signed copy of our list rental agreement and order form prior to any order being processed.

Payment is required on delivery of data unless arranged otherwise. 10% GST applies to all Australian Companies.

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